

## JOB DESCRIPTION



Date of Posting: September 13, 2022

Date of Removal: September 30, 2022

**Position: Sales Representative**

Position Type: Full Time

No. of Positions: 1

### **Responsibilities:**

- To sell produce to customers and buy produce from suppliers across North America
- Prepare quotes, coordinate, and process orders
- Seek opportunities for growth, partnerships, and joint ventures
- Maintain and grow sales prospect lists
- Communicate and co-operate with all staff, Growers, customers, and suppliers
- Perform all duties in an accurate and efficient manner
- Adhere to all company procedures and policies
- Other miscellaneous duties as assigned

### **Qualifications:**

- 3-5 years of sales or account management experience preferred. Knowledge of produce is an asset
- Strategic selling experience in all phases of selling process
- Strong analytical and negotiation abilities with strong problem-solving skills and a high attention to detail
- Exceptional organizational and people skills
- Excellent time management and priority setting abilities
- Excellent presentation skills with strong written and verbal communication abilities
- Dynamic, self-motivated & results driven
- Capacity to work in a fast-paced changing environment
- Strong commitment to customer service
- Technology savvy with advanced knowledge of Microsoft Office
- Positive attitude, courteous and friendly
- Must be bondable
- Minimum Grade 12 education

**Rate of Pay:** Salary based on experience.

All interested individuals, please submit your resume to  
Ryan French at [ryan.french@peakmarket.com](mailto:ryan.french@peakmarket.com) by September 30, 2022.